

## **RFQ/RFP Areas of Expertise:**

- *Data Center Selection*
- *Bandwidth Services*
- *Telecom Services*
- *DC Power Systems*
- *Networking Equipment and Services, Including Wireless Deployments*
- *IT Equipment, Hardware and Services*



## **Vendor Neutral RFP & RFQ Management for Technical Products & Services**

Companies typically don't have subject matter experts on staff to develop, write, and execute RFP's. If companies do retain that talent, they don't want their resource to be consumed for weeks by the administration of an RFQ.

That's where Bayside can help.

For over 10 years, Bayside Consultants has helped enterprise businesses with their RFP/RFQ administration for the procurement of technical services and/or equipment. We specialize in the development and management of RFP's, as well as helping with vendor selection. We can continue to be involved with the process as little or as much as our clients prefer. We're vendor neutral, so the only commitment we have is to our customers.

### **Our services include:**

- RFQ/RFP development and complete writing services
- Submission of the RFQ/RFP to qualified vendors
- 3rd party, non-biased analysis of vendor responses
- Assistance with final vendor selection(s)
- Legal guidance throughout contract negotiations
- Complete project management of an RFQ/RFP

### **Typically, clients contact us for one of the following reasons:**

- They don't have time to administer an RFQ/RFP process
- They don't have subject matter experts on staff who are qualified to write an RFQ/RFP
- Subject matter experts don't have experience with RFQ/RFP writing or the administration process
- They need to reach a project timeline goal by outsourcing the RFQ/RFP to be expedited

For more information on the services that Bayside Consultants provides, contact us at: [info@baysideenterprises.com](mailto:info@baysideenterprises.com) or visit us on the web at [www.baysideenterprises.com](http://www.baysideenterprises.com).



**Bayside Consultants**

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